

Leads Letter

for the expert networker

www.leadsclub.com

PROVIDING AN EFFECTIVE MEANS TO INCREASE YOUR BUSINESS

lisa on leads



Lisa Bentson
President

Happy Birthday Leads Club! We're approaching a new landmark – our silver anniversary in 2003. I'm honored to be a part of it and to be associated with each of you, the members who made it happen. We continue to attract the most professional, motivated and ethical people in the business world today. Meeting with your fellow members weekly to build long-standing business friendships brings out the best in each of us. We're working hard at the regional and international level to maintain the high standards that Ali Lassen established for our system. Collectively, we have over 150 years of experience to serve you – our members and our valued clients.

To your continued success!

Lisa

"Professionalism in business is not merely an action, it's a way of life. A professional image begins deep inside and permeates every action and reaction of a business person."

Ali Lassen
Leads Club
Founder



chat rooms

Leads Club Chat Times

July 1 to December 31, 2002

Now you can join a Leads Club online chat every Monday. Three half-hour chats are available to members with participation based on membership seniority so you can network with members at a similar experience level. Regularly scheduled chats are a great opportunity to learn and share with your fellow Leads Club members and support team. Join in and enjoy the support of our worldwide system. Just click the [online](#) button on the home page.



12:00 pm PST	Chapter Consultants
12:30 pm*	Members with 0 to 6 months tenure
1:00 pm*	Members with 7 months to 2 years tenure
1:30 pm*	Members with 2+ years tenure

* Your local time

2002 Convention



Reserve your space now to cruise the Caribbean and network at sea with Leads Club members from around the world.

- September 22, 2002 – seven nights
- Princess Cruise Line – Grand Princess
- Departs/returns Fort Lauderdale, FL
- Inside cabins starting at \$690 per person
- Ports of call include Princess Cay, Grand Cayman, Majahual and Cozumel

For more information contact Bernice Greene
877-268-1329 tel 248-692-0427 fax
agentgreene@hotmail.com

special offer

During the third quarter, Leads Club has a special offer for all members. When three members from the same chapter* submit requests to link to their web sites, the cost is \$25 each instead of the regular \$35. For more information click on [What's New](#) at www.leadsclub.com. Don't miss out – save money now!

*Requests and payments must be submitted together.



10+ years

Executive Directors

Eileen Elliott	22
Nancy Hawks	17
Marilyn Price	17
Karen Aulisa	10
Maree Elliott	10
Alex Moharos	10
Maggie Reister	10
-Walters	

Chapters with 10+ Year Members

Front Range, CO
Sandy Calvin 10

Huntington Beach, CA
Mary Ann Mullin 13

Las Colinas, CA
Ron Kennedy 11

Las Vegas, NV
Bonnie Mayes 13

North Pinellas County, FL
Joan Divorak 14

Santa Rosa, CA
Jeré Webb 12

Suburban, CO
Ruby Mayeda 12
Cindy Jamieson 10

Tri-Valley, CA
Phyllis Gordon 14

West Inland Empire, CA
Janice Aten 14
Sharon Anderson 11

West Valley, CA
Michele Reen 10

in recognition

We proudly recognize Leads Club chapters and members with ten or more years of active membership. We thank them for their dedication, loyalty and perseverance to Leads Club and to their fellow members. Congratulations to the following chapters and members for their significant achievements.

20 Years

Rancho Cucamonga, CA
Karin Dunphy 20
Diane Rivord 20
Jane Munsell 19
Pamela Hudson 13
Sandra Shervington 12
Sandra Forney 11
Nancy Terry 11

19 Years

El Cajon, CA
Marilyn Carter 19
Nancy Jennings Sapp 19
Lynette Vail 19
JoAnn Frater 17
Ruth Rudesill 17

Glendora, CA

Susan Hammett 16
Annemarie Hunt 16
Jean Grabowski 12
Branda Scuccimarri 11
Rose Wentz 11

Torrance, CA

Heide Grant 15
Patti Woolley 15
Marjorie Chatwin 14
Judith White 13
Alexa Hoyt 12
Sally Kneifel 12
Jeri Fiedler 12
Charlotte Gold 11

Whittier, CA

Ale Hogue 16
Nancy Bauer 15
Irma Huizing 13
Cathy Janowicz 13
BJ Owens 10

18 Years

Century City, CA
Linda Anderson 18
Beverly Dalby 14

17 Years

Irvine, CA
Marian Gottlieb 17

Tuesday Lunch Santa Barbara, CA

Mary Lou Ardohain 17
Janie Arnold 17
Shala Gholami 11
Janine Michaud 11

Tarzana, CA

Janis Wong Perez 17
Cynthia Maxwell 14
Jeff Shott 11
Rosemarie Hopfweichel 10

16 Years

Arcadia, CA
Helga Weidekat 13
Helen Tom 11
Ann Mitchell 10
Rose West 10

Calabasas, CA

Marilyn Jones 10
Larry Negrin 10
Nancy Nicoletti 10
Thomas Sellers 10
Marie White 10

Foothills, CA

Beverly Parry 16
Darlene Knowles 15
Pamela Greever 14
Shari Merle 14
Bea Crosson 13
Margaret Kidder 13
Maureen Gerring 12
Vicky Best 11

Gwinnett, GA

Barbara Hall 16
Frances Hearn 16
Junith Koon 16

Metro North Denver, CO

Fran Coet 16
Delores Jacobson 16
Rebecca Brinkman 15
Carrol Grant 13

Northridge, CA

Mary Lou German 16
Jean Bergman 13
Alice Lanier 10

Thursday Breakfast Santa Barbara, CA

Nanci Elliott 16

Santa Cruz, CA (WD)

San Mateo, CA

Kay Harris 11
Pearl Shapiro 11
Myrna Wacknov 11
Janice Reisman-Finc 10

Santa Rosa, CA

Wednesday Lunch Ventura/Oxnard, CA

Linda Cameron 17



MEANS TO INCREASE YOUR BUSINESS

15 Years

**Beach Cities
El Segundo, CA**
Anita Garcia 14

Campbell, San Jose, CA
Lyn Johnson 16
Kaye Rooney 11

Coastal, San Diego, CA

**Denver Tech Center
Denver, CO**
Debra Clem 14
Pat Cocetti 14
Jill Klancke 13
Lynn Giuliani 12
Sally Reinemer 11
Linda Rhea 10

Longmont, CO
Shirley Connally 14

Metro East, Aurora, CO
Carol Moffitt 15
Wendy Ober 14

Naperville, IL
Nancy Aaron 15
Donna Sandberg 15
Randy Yorke 13

North Dallas, TX
Pamela Macomber 15
Karen Koller 12

**Professional to Professional
Ellicott City, MD**
Harry Dietrich 15
Dann Cummings 10

San Jose, CA
Suzanne Elliott 15
Nancy Lindley 15
Randi McMasters 10

**Wednesday Lunch
Santa Barbara, CA**
Kathryn Pieron 15
Cyndi Clark 13

**South Bay Lunch
Torrance, CA**
Susan Lobue 15
Flora Tate 14
Kiqnoush Shirzad 10

**Tarpon Springs/Holiday
Tarpon Springs, FL**

**Wednesday Breakfast
Ventura/Oxnard, CA**
Lois Zsarnay 14
Kelly Michael 11
Tessa Weeks 11

14 Years

**Delta Community
Brentwood, CA**
Karen Spann 12

Englewood, Denver, CO
Joanne Craver 14
Erlene Finch 13
Peggy Kent 10

Gresham, OR

**Howard County AM
Columbia, MD**
Blaine Milner 14
Christi Moffatt
Ken Schaffer 13
Jay Porterfield 12
Cliff Feldwick 10

Jefferson, Lakewood, CO

**North Peninsula
San Bruno, CA**
Selma Taradash 14
Joan Burwell 13

Mt Vernon, WA
Linda Lowe 14

**13 Years
Auburn, CA**

Carmichael, CA
Carol Hahl 10

**Crescenta Valley
La Crescenta, CA**
Carole Nese 13
Patti Wassell 13
Adel Kovacs 12
Linda Carlson 10

Naperville MD, IL

West Metro, CO
Sheila Kemp 14
Cynthia Hammel-Knipe 12

12 Years

**Beachside Pros
Redondo Beach, CA**
Jodie McIntee 13

**Buckhead PM
Atlanta, GA**
Kay Wolpert 14
Jackie Brown 12

Burbank, CA
Rose Marie Fasullo 12
Jon Molin 10

Suburban, Denver, CO
Ruby Mayeda 12
Cindy Jamieson 10

Thousand Oaks, CA
Jane Blackwelder 18

**Town Center AM
Atlanta, GA**
Craig Cushingam 15
William Robertson 12
Connie Weems-Scott 12
Ken Logan 10

Southlake, Schererville, IN
Mary Haluska 11
Cynthia Fitzsimons 11
Maggie Reister-Walters 10

11 Years

**Adelaide II
Adelaide, Australia**
Don Gillespie 11

**Adelaide Terrace
Adelaide, Australia**

**Diablo Valley
Walnut Creek, CA**
William Yohler 11

Highlands Ranch, CO
Barbara Walters 11

10 Years

Beach Cities, San Diego, CA
Karen Walker 16
A.J. Frank 15
Virginia Fellows 10

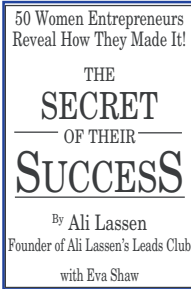
Conejo Valley, Westlake, CA
Sharon Phelps 10

Howard County PM

Sierra, CA
Randa Anderson 10

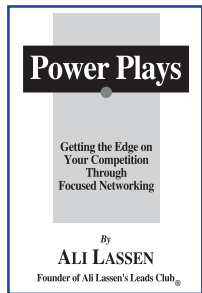
Thank you
to all our
Leads Club
members
for another
successful
year.





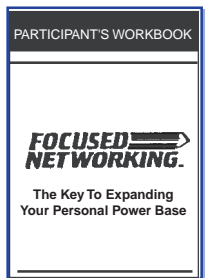
The Secret of Their Success

Follow the success stories of fifty outstanding business women.



Power Plays

Streamlines the networking process through Focused Networking™



The Focused Networking™ Workshop

Perhaps one of the most popular and effective workshops available today.

When you visit www.leadclub.com, you'll be amazed at the variety of service we offer our members. Visitors are greeted warmly with a photo of President, Lisa Bentson, access to her audio message and a brief description of who we are. It's also easy for prospective members to locate a chapter in their area.

To make it easier to navigate our site, visitors can click on the Site Map located under the Leads Club logo at the top of the page. Here's a sampling of what's offered on the web site.

Fees Payable Online

For U.S. members only at this time.

Chapter Support Materials

- **Online Chapter Charts** - blank charts for management team members
- **Supply Requests** - for members and chapter consultants

Annual Convention

Caribbean Cruise to Success Networking at Sea, Sept. 2002

Web Links / Sites

Options for additional marketing opportunities through Ali Lassen's Leads Club web site.

Chat Rooms

- **Member Chat Room** with regularly scheduled chats (no password required)
- **Private Executive Director Chat Room** (password required)
- **Private Chapter Consultant Chat Room** (password required)

New Networking Tips

Ideas for ways to increase your business and benefit even more from Leads Club membership.

Bulletin Boards

The Executive Directors' Bulletin Boards are for members' use only and require a password. Contact your Executive Director for your password.

hotlines

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